

Top 10 Sales Secrets

No one is born a sales person. No one has a special gift that makes customers buy products/services. Everyone can however, learn how to sell successfully. By learning to communicate with customers, build lead lists, and sell the company's services with authority, anyone can be a successful sales person.

With our "Top 10 Sales Secrets" workshop, your participants will discover the specifics of how to develop the traits that will make them successful sales people and how to build positive, long lasting relationships with their customers!

Workshop Objectives:

- Learn how to develop effective traits
- Learn how to "know" your clients better.
- Better represent the product/service
- Cultivate effective leads
- Sell with authority
- Learn how to build trusting, long term relationships with customers



For more information or to reserve your spot in this workshop, please contact:

Zelna Naude – 082 786 5690 – zelna@boekhoukursusse.co.za