

In-Person Sales

In the age of online shopping and technology, in-person sales can easily be ignored. Do not overlook, however, the importance of personal contact. You never know when or where you will meet your next customer, and it is important to make a good impression. Everyone who is interested in sales must be confident in the art of in-person sales.

With our “In-Person Sales” workshop, your participants will discover the specifics of what it means to become an effective salesperson, and steps to success. They will learn how to connect with customers and move them through the sales process.

Workshop Objectives:

- Understand in-person sales
- Explain the sales funnel
- Explore sales techniques
- Develop loyalty
- Identify ways to build customer base



For more information or to reserve your spot in this workshop, please contact:

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