

Contract Management Workshop

It is easy to overlook the importance of contract management because it seems to be a boring, mundane topic. Contracts, however, are the basis of most business relationships. If contracts are managed well, business relationship will flourish. If they are not, companies face financial loss, relationship harm, and damaged reputations.

With our “Contract Management” workshop, your participants will discover the specifics of how contract management works and how to effectively source agents.

Workshop Objectives:

- Identify contract elements
- Understand ethical contract management
- Calculate value
- Negotiate contracts
- Create basic amendments



For more information or to reserve your spot in this workshop, please contact:

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